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Release: **IMMEDIATE**
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***New* SECOND EDITION of
WINNING AT THE NLRB
Includes Insider's Analysis, Successful New Tactics**

Arlington, VA, May 2009 — Advocates for both unions and employers will find successful new tactics for dealing with recent changes at the National Labor Relations Board (NLRB) in the new **SECOND EDITION** of **WINNING AT THE NLRB**, written by Matthew M. Franckiewicz and Daniel Silverman, and published by BNA Books, a division of BNA. The book gives an insider's meticulous examination of the little-known procedures and strategies that can assist a practitioner in dealing with the NLRB.

Drawing on their collective experience as an NLRB attorney, NLRB hearing officer and arbitrator, Director of the NLRB's New York Regional Office, and Acting General Counsel of the Agency, the authors address each step in handling a case before the Board, including investigation, negotiation, settlement, representation issues, injunctions, deferral to arbitration, computing backpay, litigation tactics, and other issues.

The new **SECOND EDITION** of **WINNING AT THE NLRB** has been updated and completely revised with fresh insights on how to win cases before the NLRB and new content, including an easily accessible section on the cases that the NLRB has advised its staff are noteworthy, with a brief description of each case; a section on e-filing at the NLRB—what can and cannot be filed electronically; a section on the historical context of the National Labor Relations Act; extensive citations to recent NLRB and court decisions; and discussion of new procedural changes affecting investigations and hearings, together with discussion of the Administrative Law Judge manual.

WINNING AT THE NLRB contains explanations of the law and gives specific strategic advice for both union and employer advocates. The authors present an expert perspective on why one strategy is better than another in a particular situation. They also include checklists and sample language to help in preparing a successful case. Appendix material, a table of cases, and an index are included for reference.

(MORE)

WINNING AT THE NLRB, SECOND EDITION

PAGE 2

Matthew M. Franckiewicz, a labor and employment arbitrator, previously served as an NLRB attorney for 14 years and handled hundreds of investigations. As an NLRB litigator, he had a success rate of over 95 percent, and as a hearing officer, he presided over hearings and/or wrote decisions in more than 100 NLRB representation cases. He is a member of the National Academy of Arbitrators. Mr. Silverman, former director of the NLRB's New York Regional Office and a former Acting General Counsel of the Agency, is currently an Adjunct Professor of Law and Co-Director of the Labor and Employment Clinic at the Benjamin N. Cardozo School of Law. He is also a partner in Silverman and Silverman, LLP and a labor mediator and arbitrator.

BNA is a leading private publisher of news and information products for professionals in law and business. In addition to **WINNING AT THE NLRB**, BNA's Book Division publishes *How to Take a Case Before the NLRB*; *The Developing Labor Law: The Board, the Courts, and the National Labor Relations Act*; *Labor Union Law and Regulation*; *The Railway Labor Act*; *The Fair Labor Standards Act*, and other titles in legal specialties. For a free BNA Books catalog, call 1-800-960-1220 or send an e-mail request to books@bna.com.

WINNING AT THE NLRB, SECOND EDITION (1,040 pp. Hardcover/Order #1707-PRY9/ ISBN # 978-1-57018-707-0/\$315.00, plus tax, shipping, and handling) may be purchased from BNA Books, PO Box 7814, Edison, NJ 08818-7814. Telephone orders: 1-800-960-1220. Fax orders: 1-732-346-1624. The BNA Books Web site, including an online catalog, can be found at bnabooks.com. A 10 percent discount is available on all titles when ordering from the Web site. Please note that discounts cannot be combined.

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